



FY23: April 1, 2022-March 31, 2023

**Revenue**

Program Service Revenue	\$ -	
Government Grant	\$	150,000.00
Conservation Easement	\$	1,194,833.33
Grants & Contributions	\$	563,072.36
Fundraising Events	\$	128,474.35
In Kind Gifts/Donated Product & Equipment	\$	87,618.30
Investment and Interest Income	\$	18,669.72
<b>Total Revenue</b>	<b>\$</b>	<b>2,142,668.06</b>

**Expenses**

Personnel and Benefits	\$	234,625.67
Property Insurance and Real Estate Taxes	\$	25,840.42
Repairs & Maintenance	\$	27,246.62
Depreciation Expense	\$	172,926.00
Loan Interest	\$	1,108.00
Utilities	\$	40,471.67
Hosting of Groups/Guests	\$	78,292.83
Ducks	\$	25,941.21
Hunting Supplies	\$	11,708.34
Landscaping	\$	24,295.59
Bank Fees and Accounting	\$	7,131.31
Consulting and Contract Labor	\$	47,086.41
Marketing	\$	17,401.84
Travel	\$	4,758.63
<b>Total Operating Expenses</b>	<b>\$</b>	<b>718,834.54</b>

**Net Operating Change** \$ **1,423,833.52**